

Internal Sales Engineer

Salary: Competitive

Location: Bordon, Hampshire

Eligibility: Must have a right to full time employment in the UK

Working hours: Monday to Friday 8am to 5:15 pm

One of UK's largest rubber distributors

Polymax Ltd is part of an international group that has been at the forefront of manufacturing and distributing rubber products since 1970. We are focused on providing an excellent buying experience for our customers through our high-quality service and vast product portfolio. We are one of the largest distributors of standard rubber products in the UK with more than 40,000 products in stock and ready for next day dispatch.

International enterprise, with small business values

Our family run business is now a fast-growing international company, and customer service has always been paramount to our success. Our head office is based in the UK and we have additional representation in the Netherlands, Poland, Sweden and India. We serve a global customer base with our own dedicated manufacturing plants in Europe and Asia. For this reason, we welcome multilinguals with any level of proficiency.

Join our head office team in Hampshire

As an integral part of our sales team, you will be provided with full training to sell our vast product line and capabilities. Every member of the Polymax team is highly valued and given opportunity to grow. We have a relaxed and friendly working environment that has recently been refurbished to offer superb day to day facilities, including rest spaces and ergonomic standing office desks.

Summary of role

To provide a high-quality customer experience at Polymax: covering both technical and commercial aspects. This would primarily be over the phone or e-mail but may involve some customer visits as well.

Key result areas (candidate must demonstrate prior experience in these):

- Good knowledge of selling products or services, preferably within an industry sector
- A passion to sell
- Must be a 'numbers' person, with excellent written and verbal communication skills
- Develop new customer leads and achieve growth in existing customer accounts by identifying new opportunities for sales from the company's capabilities
- Maintain required performance in call and sales metrics
- Proficiency with using MS office applications. Candidates with knowledge of SAP would be preferred (although not essential- as full training will be provided)
- Professional approach to work and ability to work and contribute as a team

Please send your CV and a covering letter to Rishi Nijhawan at jobs@polymax.co.uk with the subject "Internal Sales Engineer Application". If you require further information, do not hesitate to contact us on 01420 474123.